CBIZ CPAs

Goodwill Greater Washington

DAVIS MEMORIAL GOODWILL INDUSTRIES
(D/B/A GOODWILL OF GREATER WASHINGTON)
AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION

For the Year Ended December 31, 2025
(With Summarized Financial Information for the Year Ended December 31, 2024)

GOODWILL OF GREATER WASHINGTON
AND SUBSIDIARIES

Table of Contents

CBIZ CPAs P.C.

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Independent Auditors' Report

The Board of Directors of
Goodwill of Greater Washington and Subsidiaries

Opinion

We have audited the consolidated financial statements of Davis Memorial Goodwill Industries (d/b/a Goodwill of Greater Washington) ("GGW") and subsidiaries Best Kept Buildings ("BKB"), The Goodwill Excel Center, Public Charter School ("GEC"), Goodwill Affordable Housing Mission, LLC ("GAHM"), Goodwill Glebe Holdings, LLC ("GGH"), Goodwill Glebe Retail Holdings, LLC ("Retail Holdings Entity"), and Goodwill 46 Glebe Holdings, LLC ("G46GH") (collectively referred to as "Goodwill"), which comprise the consolidated statement of financial position as of December 31, 2025, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Goodwill as of December 31, 2025, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Goodwill and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Goodwill's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Goodwill's internal control. Accordingly, no such opinion is expressed.

- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

- conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Goodwill's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying consolidating schedules on pages 25-26 are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Matter

Report on Summarized Comparative Information

We have previously audited Goodwill's 2024 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 23, 2025. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2024, is consistent, in all material respects, with the audited financial statements from which it has been derived.

CBIZ CPAs P.C.

Washington, DC
May 29, 2026

GOODWILL OF GREATER WASHINGTON
AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

December 31, 2025
(With Summarized Financial Information as of December 31, 2024)

	2025	2024
Assets		
Cash and cash equivalents	$ 16,425,618	$ 18,583,992
Restricted cash	2,000,000	--
Receivables	5,302,659	3,599,146
Inventory	1,470,601	1,288,693
Prepaid expenses and other	1,751,500	1,987,477
Investments	10,397,227	9,296,615
Investments – deferred compensation plan	1,889,381	1,581,498
Property and equipment, net	26,746,087	13,614,375
Right of use assets – operating	67,621,947	71,499,533
Right of use assets – finance	651,807	148,062
Deposits	804,302	801,073
Total Assets	$ 135,061,129	$ 122,400,464
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	$ 2,544,781	$ 2,104,846
Accrued payroll and related liabilities	3,177,283	2,793,854
Contract liabilities and deposits	2,817,326	2,468,810
Refundable advance	500,000	249,405
Note payable, net	10,924,427	--
Lease liabilities – operating	77,072,771	81,292,384
Lease liabilities – finance	666,203	162,177
Deferred compensation obligations	1,889,381	1,581,498
Total Liabilities	99,592,172	90,652,974
Net Assets		
Without donor restrictions	34,941,099	31,390,851
With donor restrictions	527,858	356,639
Total Net Assets	35,468,957	31,747,490
Total Liabilities and Net Assets	$ 135,061,129	$ 122,400,464

The accompanying notes are an integral part of these consolidated financial statements.

GOODWILL OF GREATER WASHINGTON
AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2025
(With Summarized Financial Information for the Year Ended December 31, 2024)

	Without Donor Restrictions	With Donor Restrictions	2025 Total	2024 Total
Operating Revenue and Support				
Revenue				
Donated goods sales	$ 67,858,028	$ --	$ 67,858,028	$ 61,508,759
Service contracts	14,425,713	--	14,425,713	14,386,243
Per pupil funding	12,981,925	--	12,981,925	11,924,266
Rental income	252,619	--	252,619	--
Other income	48,978	--	48,978	43,804
Total Revenue	95,567,263	--	95,567,263	87,863,072
Support				
Contributions – donated goods	18,253,909	--	18,253,909	17,248,922
Contributions and grants – other	1,960,321	321,735	2,282,056	2,245,668
Legacies and bequests	5,000	--	5,000	19,448
Net assets released from restrictions:				
Satisfaction of program restrictions	150,516	(150,516)	--	--
Total Operating Revenue and Support	115,937,009	171,219	116,108,228	107,377,110
Operating Expenses				
Program Services				
Retail program	81,820,757	--	81,820,757	74,480,518
Service contracts	12,234,530	--	12,234,530	11,492,631
Education program	11,725,746	--	11,725,746	11,159,243
Workforce development	2,011,935	--	2,011,935	2,048,111
Total Program Services	107,792,968	--	107,792,968	99,180,503
Supporting Services				
Management and general	4,807,662	--	4,807,662	5,281,962
Fundraising	1,162,887	--	1,162,887	1,105,722
Total Supporting Services	5,970,549	--	5,970,549	6,387,684
Total Operating Expenses	113,763,517	--	113,763,517	105,568,187
Change in Net Assets From Operations	2,173,492	171,219	2,344,711	1,808,923
Nonoperating Activities				
Investment income, net	1,376,756	--	1,376,756	988,589
Change in Net Assets	3,550,248	171,219	3,721,467	2,797,512
Net Assets, Beginning of Year	31,390,851	356,639	31,747,490	28,949,978
Net Assets, End of Year	$ 34,941,099	$ 527,858	$ 35,468,957	$ 31,747,490

The accompanying notes are an integral part of these consolidated financial statements.

GOODWILL OF GREATER WASHINGTON
AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2025
(With Summarized Financial Information for the Year Ended December 31, 2024)

	Program Services					Supporting Services				
	Retail Program	Service Contracts	Education Program	Workforce Development	Total Program Services	Management and General	Fundraising	Total Supporting Services	Total 2025	Total 2024
Personnel Expenses:										
Salaries	$ 31,400,030	$ 7,021,713	$ 7,583,167	$ 1,402,372	$ 47,407,282	$ 1,745,332	$ 499,538	$ 2,244,870	$ 49,652,152	$ 46,446,234
Employee benefits	5,179,878	2,411,814	103,708	272,993	7,968,393	289,792	88,697	378,489	8,346,882	7,609,615
Total Personnel Expenses	36,579,908	9,433,527	7,686,875	1,675,365	55,375,675	2,035,124	588,235	2,623,359	57,999,034	54,055,849
Cost of sales – donated goods	18,072,001	--	--	--	18,072,001	--	--	--	18,072,001	16,882,478
Occupancy	14,040,282	220,845	979,151	--	15,240,278	686,691	220,845	907,536	16,147,814	14,998,922
Depreciation, amortization and loss on disposal of assets	1,599,676	98,149	723,761	3,307	2,424,893	325,005	54,968	379,973	2,804,866	2,378,388
Supplies	1,659,035	597,786	198,957	636	2,456,414	39,341	3,889	43,230	2,499,644	2,272,602
Professional fees	1,192,055	129,389	262,000	63,278	1,646,722	484,112	139,216	623,328	2,270,050	2,078,521
Other expenses	465,294	64,071	882,847	60,471	1,472,683	143,054	22,894	165,948	1,638,631	1,634,160
Auctions	1,460,551	--	--	--	1,460,551	--	--	--	1,460,551	1,411,321
Bank service charges	1,217,144	258	4,331	--	1,221,733	64,438	1,954	66,392	1,288,125	1,200,150
Postage and shipping	1,165,901	1,367	3,787	72	1,171,127	2,754	5,039	7,793	1,178,920	1,011,743
Utilities	1,056,948	3,298	--	8,811	1,069,057	9,507	3,298	12,805	1,081,862	1,087,315
Subcontractors	108,012	890,523	--	--	998,535	17,413	--	17,413	1,015,948	801,170
Maintenance and repairs	688,475	39,455	75,497	4,440	807,867	8,786	3,039	11,825	819,692	541,812
Advertising	117,758	18,833	189,372	1,613	327,576	470,963	2,398	473,361	800,937	813,637
Insurance	466,641	70,374	112,826	12,124	661,965	96,719	4,317	101,036	763,001	637,696
Vehicles – rentals and maintenance	578,630	24,303	1	--	602,934	25	--	25	602,959	228,030
Telephone	444,294	44,139	78,999	6,205	573,637	20,874	5,884	26,758	600,395	547,051
SourceAmerica commissions	--	488,169	--	--	488,169	--	--	--	488,169	502,293
Software maintenance	160,110	36,057	71,721	95,895	363,783	24,625	23,714	48,339	412,122	494,351
Printing and publications	168,194	13,375	68,977	3,853	254,399	59,305	18,571	77,876	332,275	288,352
Dues	111,877	16,009	32,115	31,487	191,488	79,987	46,931	126,918	318,406	296,420
Taxes, licenses and permits	49,828	6,952	173,594	527	230,901	19,540	7,723	27,263	258,164	266,816
Travel	128,056	8,136	34,511	38,039	208,742	19,358	4,682	24,040	232,782	216,824
Interest and other fees	106,926	20,909	20,057	3,090	150,982	88,329	1,983	90,312	241,294	7,537
Equipment rental and maintenance	166,807	5,567	16,333	493	189,200	3,695	200	3,895	193,095	676,552
Special events	16,354	3,039	5,326	2,229	26,948	108,017	3,107	111,124	138,072	111,613
Student transportation stipends	--	--	104,708	--	104,708	--	--	--	104,708	126,584
	$ 81,820,757	$ 12,234,530	$ 11,725,746	$ 2,011,935	$ 107,792,968	$ 4,807,662	$ 1,162,887	$ 5,970,549	$ 113,763,517	$ 105,568,187

The accompanying notes are an integral part of these consolidated financial statements.

GOODWILL OF GREATER WASHINGTON
AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2025
(With Summarized Financial Information for the Year Ended December 31, 2024)

	2025	2024
Cash Flows From Operating Activities		
Change in net assets	$ 3,721,467	$ 2,797,512
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	2,758,628	2,323,026
Amortization of right of use assets - operating	10,927,309	11,199,405
Amortization of right of use assets - finance	258,852	81,359
Amortization of deferred financing fees	9,545	--
Unrealized and realized gains on investments	(1,101,826)	(729,656)
Losses on disposal of assets	46,238	55,362
Changes in assets and liabilities:		
Receivables	(1,703,513)	(926,650)
Inventory	(181,908)	(366,444)
Prepaid expenses and other	235,977	(121,629)
Deposits	(3,229)	(128,578)
Accounts payable and accrued expenses	392,105	134,976
Accrued payroll and related liabilities	383,429	463,486
Contract liabilities and deposits	348,516	401,299
Refundable advance	250,595	249,405
Lease liability	(11,191,548)	(10,714,073)
Deferred compensation obligations	307,883	314,695
Net Cash Provided by Operating Activities	5,458,520	5,033,495
Cash Flows From Investing Activities		
Proceeds from sales of investments	7,164,824	1,023,910
Purchases of investments	(7,817,363)	(982,525)
Purchases of property and equipment	(5,051,654)	(4,051,445)
Net Cash Used in Investing Activities	(5,704,193)	(4,010,060)
Cash Flows From Financing Activities		
Principal payments on financing leases	(258,571)	(84,682)
Net Cash Used in Financing Activities	(258,571)	(84,682)
Net (Decrease) Increase in Cash, Cash Equivalents, and Restricted Cash	(504,244)	938,753
Cash, Cash Equivalents, and Restricted Cash, Beginning of Year	19,141,733	18,202,980
Cash, Cash Equivalents, and Restricted Cash, End of Year	$ 18,637,489	$ 19,141,733
Reported on the Statement of Financial Position		
Cash and cash equivalents	$ 16,425,618	$ 18,583,992
Restricted cash	2,000,000	--
Cash and cash equivalents held within investments	211,871	557,741
Total Cash, Cash Equivalents and Restricted Cash	$ 18,637,489	$ 19,141,733
Supplemental Cash Flow Information		
Interest paid and other fees	$ 231,749	$ 7,537
Noncash Transactions		
Noncash investing and financing activities:		
Property and equipment purchases in accounts payable	$ 383,511	$ 335,681
Property and equipment financed with note issuance	$ 10,914,882	$ --
Right of use asset obtained in exchange for finance lease liability	$ 762,597	$ --

The accompanying notes are an integral part of these consolidated financial statements.

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION

Davis Memorial Goodwill Industries (d/b/a Goodwill of Greater Washington) ("GGW") opened in Washington, D.C., in 1935 as a provider of quality service programs to those in need with support and/or training necessary to become self-sufficient members of the greater Washington, D.C. regional community. Goodwill is a publicly supported, local nonprofit organization exempt from federal income tax under Internal Revenue Code ("IRC") Section 501(c)(3). GGW's operations are financed primarily through income earned from the operation of contributed goods thrift shops; fees earned from custodial contracts; and contributions from private foundations, corporations and individuals.

GGW's wholly owned for-profit subsidiary, Best Kept Buildings ("BKB"), was formed in 2004 to employ retail merchandise processors, retail custodians, and e-commerce staff that provide services for GGW's retail operations. Intercompany charges exist between the entities for staffing services, in accordance with signed agreements.

The Goodwill Excel Center, Public Charter School ("GEC") was formed on February 23, 2015. The mission of GEC is to transform lives through the power of achieving a high school diploma and accessing post-secondary education and careers in growing, sustainable local industries.

Goodwill Affordable Housing Mission, LLC ("GAHM"), was formed on March 5, 2024 to partner with a real estate development company for an affordable housing project at its 10 Glebe Road location in Arlington, Virginia. GAHM had no activity during the year ended December 31, 2025.

Goodwill Glebe Holdings, LLC ("GGH"), a wholly owned subsidiary of GGW formed on April 16, 2025, operates the property located at 10 S. Glebe Road, Arlington, Virginia (10 Glebe) as a real estate development and ground leasing entity. The property, formerly used as a Goodwill retail and program facility, is being redeveloped into a mixed-use project consisting of Goodwill retail and affordable housing components. In connection with this redevelopment, GGH holds title to the property, and in 2026 will establish a condominium structure, and enter into long-term ground leases with affiliated and third-party entities, including joint ventures with an affordable housing partner, to facilitate financing, construction, and ongoing operations. During the construction phase, GGH will function primarily as a ground lessor and project sponsor, and upon completion is expected to operate as an asset-holding entity leasing the residential components to housing operators and the retail component to Goodwill's Retail Holding Entity. GGH had no activity during the year ended December 31, 2025.

Goodwill Glebe Retail Holdings LLC (the "Retail Holdings Entity"), a wholly owned subsidiary of GGW formed on December 16, 2025, is expected to operate as a single-purpose real estate holding and leasing entity for the retail condominium unit located at 10 Glebe. The entity's activities will consist of holding the leasehold or ownership interest in the commercial condominium unit

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ORGANIZATION (CONTINUED)

developed as part of a mixed-use project, and, following completion of construction, leasing such space to Goodwill or its affiliates for use as a retail store and processing center. The Retail Holdings Entity will not conduct direct retail or programmatic operations but rather will function as a landlord and asset-holding entity, consistent with Goodwill's broader strategy of separating real estate ownership from operating activities within the Glebe redevelopment structure. The Retail Holdings Entity had no activity during the year ended December 31, 2025.

Goodwill 46 Glebe Holdings, LLC ("G46GH"), a wholly owned subsidiary of GGW formed on June 2, 2025, owns and operates the real property located at 46 S. Glebe Road, Arlington, Virginia, as a single-purpose real estate holding entity. The property was purchased by G46GH on September 9, 2025 and since that time G46GH's activities are limited to leasing space within the building to commercial and retail tenants and managing the property as a landlord, including oversight of lease agreements, tenant relations, and common area maintenance, with day-to-day operations supported by a third-party property manager. Goodwill does not conduct its retail, donation, or programmatic operations at this location. The property is held as an income-producing asset, and ownership is considered transitional in nature, with an anticipated future disposition as part of Goodwill's broader real estate strategy.

PRINCIPLES ON CONSOLIDATION

The consolidated financial statements include the accounts of GGW, BKB, GEC, and GAHM (collectively referred to as "Goodwill"). The organizations are consolidated due to the existence of effective control and an economic interest, per accounting principles generally accepted in the United States of America ("GAAP"). All intercompany transactions and balances are eliminated in consolidation.

BASIS OF ACCOUNTING

The accompanying consolidated financial statements have been prepared in accordance with GAAP using the accrual basis of accounting.

CASH AND CASH EQUIVALENTS AND RESTRICTED CASH

Cash and cash equivalents include highly liquid investments with initial maturities of three months or less. As of December 31, 2025, Goodwill maintained restricted cash totaling $2,000,000 in accordance with the requirements of its note payable agreement. Under the terms of the agreement, Goodwill is required to maintain a minimum cash balance of $2,000,000 at its financial institution as collateral for the note payable.

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

RECEIVABLES

Receivables consist of amounts due under contracts or other exchange transactions and are recorded at net realizable value. Goodwill recognized an expected allowance for credit losses using the loss rate method, which takes into account management's historical collection experience, adjusted for management's expectations. In addition, also at each reporting date, this estimate is updated to reflect any changes in credit risk and future economic conditions since the receivable was initially recorded. This estimate is calculated on a pooled basis where similar risk characteristics exist. Uncollectible accounts are written off when all efforts to collect these receivables have been exhausted and there is no possibility of recoveries. Recoveries of receivables previously written-off are recorded when received as an offset to credit loss expense in the year. There were no write-offs during the year. At December 31, 2025, there was no allowance for credit losses.

INVENTORY

Inventory consists of donated and purchased goods. Donated goods are originally recorded in the accompanying consolidated financial statements at their estimated fair value, using an inventory calculation model developed by Goodwill Industries International, Inc. Slow-moving inventory is periodically assessed for impairment, if any, and adjusted to net realizable value.

The donated items require processing in preparation for retail sale. The costs related to this processing, and the turnover of donated goods inventory, is included as retail program expense in the accompanying consolidated statement of activities.

INVESTMENTS

Investments consist of interest-bearing cash and cash equivalents held for investment purposes, exchange-traded and mutual funds, annuity contracts, and pooled separate accounts. These investments are recorded in the accompanying consolidated financial statements at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Unrealized gains and losses are determined by comparison of fair value at the beginning and end of the reporting period and are included in investment income in the accompanying consolidated statement of activities.

FAIR VALUE MEASUREMENT

In accordance with the accounting standards for fair value measurement for those assets and liabilities that are measured at fair value on a recurring basis, Goodwill has categorized its applicable financial instruments into a required fair value hierarchy. The fair value hierarchy attributes the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest-level input that is significant to the fair value measurement of the instrument.

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

FAIR VALUE MEASUREMENT (CONTINUED)

Applicable financial assets and liabilities are categorized based on the inputs to the valuation techniques as follows:

Level 1: Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that Goodwill has the ability to access.

Level 2: Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's assumptions that a market participant would use in pricing the asset or liability.

As of and for the year ended December 31, 2025, only Goodwill's investments, as described in Notes 3 and 4 of these consolidated financial statements, were measured at fair value on a recurring basis.

PROPERTY AND EQUIPMENT AND RELATED DEPRECIATION AND AMORTIZATION

All acquisitions of property and equipment in excess of $1,000 with an economic life of more than 12 months are capitalized and recorded at cost Depreciation and amortization are recorded using the straight-line method in amounts sufficient to relate the cost of depreciable assets to operations over their estimated useful lives.

Furniture and equipment	3 to 10 years
Buildings and improvements	5 to 30 years
Software	3 to 10 years
Vehicles and transportation equipment	3 to 7 years

Leasehold improvements are amortized over the remaining life of the lease. Assets in process are stated at cost and are not depreciated until the assets are complete and placed in service. Maintenance and repairs are expensed as incurred. Significant renewals and betterments are capitalized. At the time assets are retired or otherwise disposed of, the property and related accumulated depreciation and amortization accounts are relieved of the applicable amounts and any gain or loss is credited or charged to revenue or expense.

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

IMPAIRMENT OF LONG-LIVED ASSETS

Goodwill reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. If the fair value is less than the carrying amount of the asset, an impairment loss is recognized for the difference. There were no impairment losses recognized for the year ended December 31, 2025.

RIGHT OF USE ASSET AND LEASE LIABILITY

Goodwill determines if an arrangement is or contains a lease at inception. Leases are included in right-of-use ("ROU") assets and lease liabilities in the statement of financial position. The ROU asset and lease liability are recognized at the commencement date of the lease agreement based on the present value of lease payments over the lease term using Goodwill's estimated incremental borrowing rate or implicit rate, when readily determinable, and is adjusted for lease incentives. The ROU asset is amortized on a straight-line basis over the lease term and is reflected as lease expense in the accompanying financial statements. The lease liability is reduced as cash payments are made under the terms of the lease. Interest is charged to lease expense for the difference. Short-term operating leases, which have an initial term of 12 months or less, are not recorded on the statement of financial position. Instead, the lease payments of those leases are reported as lease expense on a straight-line basis over the lease term.

NET ASSETS

The net assets of Goodwill are classified as follows:

- Without donor restrictions – Net assets that are not subject to any donor-imposed stipulations or other legal limitations and are available for support of Goodwill's operations.

- With donor restrictions – Net assets subject to donor-imposed stipulations that may be used for a particular purpose or within a specific time period.

REVENUE AND SUPPORT RECOGNITION

Revenue from the sale of inventory is recognized as donated goods sales at the point in time of the sale. Any store credits or gift cards which have been issued, but not redeemed, are included in contract liabilities and deposits in the accompanying consolidated statement of financial position.

Revenue from service contracts is primarily related to fixed-price contracts with the federal government and other local agencies. These contracts contain a single performance obligation, and revenue under these contracts is recognized over time as the customer receives the benefit from the services, and there is an enforceable right to payment. Revenue recognized on firm fixed-price contracts for which payments have not been received is reflected as receivables in the accompanying consolidated statement of financial position. Any contract payments received in advance of satisfying the performance obligations are included in contract liabilities and deposits in the accompanying consolidated statement of financial position.

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

REVENUE AND SUPPORT RECOGNITION (CONTINUED)

Per pupil funding represents the per pupil student allocation and facility allowance from the District of Columbia, as well as federal entitlement funding, to pay for the academic services of the students attending GEC. Revenue is recognized over the course of the school year as academic services are provided to students. Per pupil funding received in advance of when revenue is earned is included in contract liabilities and deposits in the accompanying consolidated statement of financial position.

Unconditional grants and contributions are recognized as revenue and support in the accounting period in which they are received or when an unconditional promise to give is made. Unconditional contributions are considered available for general expenditure unless specifically restricted by a donor. Amounts that are designated for future periods or restricted by the donor for a specific purpose are reported as grants and contributions with donor restrictions in the accompanying statement of activities. When a donor restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and released from restriction. Unconditional grants and contributions that are received and spent in the same year are included as grants and contributions without donor restrictions in the accompanying consolidated statement of activities. Unconditional grants or contributions that have been committed to Goodwill, but have not been received as of year-end, are reflected as receivables in the accompanying statement of financial position. Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected after one year are recorded at their present value using appropriate discount rates. Amortization of the discount is recorded as additional contribution or grant support and is used in accordance with donor-imposed restrictions, if any, on the contributions or grants.

Conditional promises to give – that is, those with measurable performance obligations or other barriers, and a right of return, are not recognized until the conditions on which they depend have been met. As of December 31, 2025, Goodwill had conditional contributions totaling $1,119,283 that have yet to be recognized due to the existence of outstanding performance obligations.

DONATED SUPPORT

Goodwill’s policy for donated goods is to monetize such goods upon receipt and processing, primarily through resale at its various retail store locations and its e-commerce site. Any donated goods that cannot be sold through its retail operations are sold to its salvage partners, or disposed of. Donated goods are valued at their estimated fair value using a valuation model designed to value donated thrift items. The valuation model considers Goodwill’s internal costs to process and ready the donated goods as inputs to estimate the fair value, which is included in contributions – donated goods in the accompanying consolidated statement of activities.

NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

FUNCTIONAL ALLOCATION OF EXPENSES

The cost of providing the various programs and supporting services have been summarized on a functional basis in the accompanying consolidated financial statements. Certain categories of expenses are attributable to more than one program or supporting function and are allocated on a reasonable basis that is consistently applied. Salaries and benefits are allocated based on estimates of time and effort. Overhead costs such as occupancy costs are allocated based on square footage. Selected other expenses are allocated based on the program's proportionate share of expenses, while expenses for other supporting services are allocated based on headcount.

DEFINITION OF OPERATIONS

Operating revenue and expenses generally reflect those revenues and expenses that are an integral part of the programs and supporting activities of Goodwill and exclude investment income.

ESTIMATES

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

NOTE 2 – RECEIVABLES

Receivables consisted of the following as of December 31, 2025:

U.S. government prime contracts	$ 3,343,304
Donated goods sales	1,095,762
Tenant reimbursement	432,523
Contributions and grants	390,633
Other	40,437
Total Receivables	$ 5,302,659

All receivables are deemed fully collectible and are anticipated to be received within one year.

NOTE 3 – INVESTMENTS

Investments are stated at fair value and consisted of the following as of December 31, 2025:

Exchange-traded funds:	
Equities	$ 6,836,150
Fixed-income	1,097,678
Mutual funds:	
Fixed-income	2,251,528
Cash and cash equivalents	211,871
Total Investments	$ 10,397,227

At December 31, 2025, investments totaling $1,889,381 were held in segregated accounts to fund Goodwill's deferred compensation obligations to certain key employees. These investments are recorded as investments – deferred compensation plan in the consolidated statement of financial position.

A summary of investment income is as follows for the year ended December 31, 2025:

Interest and dividends, net	$ 274,930
Realized gain	2,259,011
Unrealized loss	(1,157,185)
Investment Income, Net	$ 1,376,756

NOTE 4 – FAIR VALUE MEASUREMENT

The following table summarizes Goodwill's assets and liabilities measured at fair value on a recurring basis as of December 31, 2025:

	Fair Value	Quoted Prices in Active Markets for Identical Assets/ Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Investments:				
Exchange-traded funds	$ 7,933,828	$ 7,933,828	$ --	$ --
Mutual funds	2,251,528	2,251,528	--	--
Total Investments in Fair Value Hierarchy (FVH)	10,185,356	$ 10,185,356	$ --	$ --
Cash and cash equivalents	211,871			
Total Investments	$ 10,397,227			
Investments – deferred compensation plan:				
Mutual funds	$ 959,465	$ 959,465	$ --	$ --
Annuity contracts	90,821	--	90,821	--
Total Investments – Deferred Compensation Plan in FVH	1,050,286	$ 959,465	$ 90,821	$ --
Pooled separate accounts[(1)]	839,095			
Total Investments – Deferred Compensation Plan	$ 1,889,381			
Liabilities:				
Deferred compensation obligations	$ (1,889,381)	$ --	$ (1,889,381)	$ --

(1) Investments that are measured at fair value using NAV as a practical expedient are not classified within the fair value hierarchy. The fair value amounts permit reconciliation of investments in the fair value hierarchy table to amounts present in the accompanying statement of financial position.

NOTE 4 – FAIR VALUE MEASUREMENT (CONTINUED)

EXCHANGE-TRADED AND MUTUAL FUNDS
Value derived from the net asset value ("NAV") of shares held at year-end and based on quoted market prices in active markets.

ANNUITY CONTRACTS
Value determined by discounting the related cash flows on current yields of similar investments with comparable duration, considering the creditworthiness of the issuer.

POOLED SEPARATE ACCOUNTS
Valued based on NAV as a practical expedient, as reported by the manager of the pooled separate accounts, and as supported by the unit prices of actual purchase and sale transactions occurring as of or close to the financial statement date. In terms of ability to redeem funds, the redemption frequency, if currently eligible, is daily and there is no redemption notice period. As of December 31, 2025, there are no unfunded commitments.

DEFERRED COMPENSATION OBLIGATIONS
Valued based on fair value of the underlying deferred compensation plan assets.

NOTE 5 – PROPERTY AND EQUIPMENT

The following property and equipment was held as of December 31, 2025:

Leasehold improvements	$ 11,890,572
Furniture and equipment	15,547,150
Buildings and improvements	8,510,319
Land	8,755,498
Software	972,245
Vehicles and transportation equipment	556,265
Assets in process	2,738,029
Total Property and Equipment	48,970,078
Less: Accumulated depreciation and amortization	(22,223,991)
Property and Equipment, Net	$ 26,746,087

As of December 31, 2025, assets in process included costs related to improvements on leased space and building redevelopment costs that had not yet been completed or placed into service. Accordingly, no depreciation or amortization expense is reported for these costs for the year ended December 31, 2025.

NOTE 5 – PROPERTY AND EQUIPMENT (CONTINUED)

Depreciation and amortization expense totaled $2,758,628 for the year ended December 31, 2025 and is included in depreciation, amortization and loss on disposal of assets in the accompanying statement of functional expenses.

NOTE 6 – RIGHT-OF-USE ASSETS AND LEASE LIABILITIES

OPERATING LEASES

Goodwill leases real property for its stores, warehouse, education center and administrative offices under several noncancelable leases, the last of which expires in July 2039. The organization has 33 real estate leases. Some leases have options for renewal, at Goodwill's option, for which management is not reasonably certain to exercise. Therefore, the payments associated with those extensions are not included in the ROU asset nor the lease liability recognized as of December 31, 2025.

During the year ended December 31, 2025, Goodwill entered into four new leases and modified three existing leases, which resulted in an increase net in the right of use asset – operating and lease liability – operating totaling $8,378,815. Additionally, one store lease was terminated prior to its scheduled expiration, resulting in a ROU asset of $1,329,092 and lease liability of $1,406,880 being derecognized, with the resulting gain being record in the accompanying consolidated statement of activities.

For the year ended December 31, 2025, total operating lease expense and cash paid for operating leases totaled $13,488,817 and $13,655,247, respectively. Lease expense is included in occupancy in the accompanying consolidated statement of functional expenses.

Weighted average lease term and discount rate as December 31, 2025 were as follows:

Weighted average remaining lease term	7.59 years
Weighted average discount rate	3.09%

NOTE 6 – RIGHT-OF-USE ASSET AND LEASE LIABILITY (CONTINUED)

The maturities of operating lease liabilities as of December 31, 2025 were as follows:

For the Year Ending December 31,	Amount
2026	$ 12,790,504
2027	12,994,345
2028	11,674,537
2029	10,405,066
2030	10,052,032
Thereafter	28,453,944
Total Future Lease Payments	86,370,428
Less: Present value discount	(9,297,657)
Total Lease Liabilities - Operating	$ 77,072,771

FINANCE LEASES

Goodwill leases vehicles and equipment through finance leases. The lease terms range from three to seven years with expiration dates through September 30, 2032, and have a cost of $1,784,664 and accumulated amortization of $1,132,857 as of December 31, 2025.

Weighted average lease term and discount rate as December 31, 2025 were as follows:

Weighted average remaining lease term	4.03 years
Weighted average discount rate	3.62%

NOTE 6 – RIGHT-OF-USE ASSET AND LEASE LIABILITY (CONTINUED)

As of December 31, 2025, the future minimum lease payments due under Goodwill's finance leases were as follows:

For the Year Ending December 31,	Amount
2026	$ 257,568
2027	134,095
2028	115,937
2029	84,108
2030	61,540
Thereafter	50,470
Total Future Lease Payments	703,718
Less: Portion Representing Interest	(37,515)
Total Lease Liabilities - Finance	$ 666,203

Interest expense related to finance leases totaled $19,523 and is included in interest and other fees in the accompanying consolidated statement of functional expenses for the year ended December 31, 2025.

NOTE 7 – LINE OF CREDIT

Goodwill has a $5,000,000 revolving line of credit that matures on September 9, 2027, with interest at a rate equal to the one-month Adjusted Term Secured Overnight Financing Rate ("SOFR") Rate, plus 1.75% (which was 5.625% as of December 31, 2025), with an interest rate floor of 2.75%. There were no borrowings and repayments and no interest expense during the year ended December 31, 2025. The line of credit is unsecured and requires Goodwill to comply with certain financial and nonfinancial covenants. As of December 31, 2025, there was no balance outstanding.

NOTE 8 – NOTE PAYABLE

On September 9, 2025, Goodwill entered into a commercial note with a financial institution for financing up to $11,500,000 for the purchase real property located in Arlington, Virginia in conjunction with the redevelopment of an existing store location. The note bears interest at a variable rate, set at the one-month Adjusted Term SOFR Rate, plus 2.15% (which was 6.025% as of December 31, 2025), with an interest rate floor of 2.35%. The note is secured by purchased real

NOTE 8 – NOTE PAYABLE (CONTINUED)

property. Principal and interest are payable monthly commencing in October 2027 (based on a 25-year amortization schedule) through the maturity date of September 9, 2030, with the outstanding principal due in a balloon payment. Goodwill is required to comply with certain financial and nonfinancial covenants associated with this note payable.

Annual maturities of long-term debt outstanding at December 31, 2025 are as follows:

For the Year Ending December 31,	Amount
2026	$ --
2027	120,715
2028	482,859
2029	482,859
2030	10,019,333
Total Note Payable	11,105,766
Less: Unamortized deferred financing fees	(181,339)
Total Note Payable, Net	$ 10,924,427

Interest expense incurred under this note payable was $175,983 for the year ended December 31, 2025.

NOTE 9 – RISKS, COMMITMENTS AND CONTINGENCIES

EMPLOYMENT CONTRACTS

Effective January 1, 2014, Goodwill entered into an employment contract with its President and Chief Executive Officer ("CEO"). The contract was amended and restated effective January 1, 2019, and further amended and restated effective January 1, 2024, to continue for a period of three years through December 31, 2026. Thereafter, the parties will mutually agree whether to extend or renew the agreement. In the event of termination without cause, the President and CEO will receive pay equal to 12 months' base salary.

CONCENTRATION OF RISK

Goodwill maintains its cash and cash equivalents with highly creditworthy financial institutions. At times, the aggregate balance may exceed the Federal Deposit Insurance Corporation ("FDIC") insurance limit. At December 31, 2025, Goodwill had approximately $17,200,000 in excess of FDIC insured limits. Goodwill monitors the creditworthiness of these institutions and has not experienced any historical credit losses on its cash and cash equivalents.

NOTE 9 – RISKS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

INVESTMENT RISK

Goodwill also invests in various investment securities that are exposed to various risks, including market, interest rate and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of the investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

NOTE 10 – LETTERS OF CREDIT

As of December 31, 2025, Goodwill had a $207,723 Irrevocable Standby Letter of Credit pursuant to a real estate lease agreement security deposit requirement. This letter of credit automatically renews for 12 months from August 1, 2026, the date of expiration, and requires Goodwill to pay an annual fee of 1% of the outstanding balance.

As of December 31, 2025, Goodwill had a $73,787 Irrevocable Standby Letter of Credit pursuant to a real estate lease agreement security deposit requirement. This letter of credit renews annually with a current expiration date of November 29, 2026, and requires Goodwill to pay an annual fee of 1.5% of the outstanding balance.

NOTE 11 – NET ASSETS WITH DONOR RESTRICTION

Net assets with donor restriction as of December 31, 2025 are available for the following purposes:

Time restrictions	$	271,735
Sustainability program		181,123
Workforce development program		75,000
Total Net Assets With Donor Restrictions	$	527,858

NOTE 12 – AVAILABILITY AND LIQUIDITY

Goodwill regularly monitors liquidity required to meet its annual operating needs and other contractual commitments, while also striving to preserve the principal and return on the investment of its funds. Goodwill's financial assets available within one year of the consolidated statement of financial position date for general expenditures at December 31, 2025, were as follows:

Cash and cash equivalents	$ 16,425,618
Receivable	5,302,659
Investments	10,397,227
Total Financial Assets	32,125,504
Less: Amounts with donor purpose restrictions	(527,858)
Financial Assets Available to Meet General Expenditures Within One Year	$ 31,597,646

Goodwill has various sources of liquidity at its disposal, including cash and cash equivalents and investments, which are available for general expenditures, liabilities and other obligations as they come due. Management is focused on sustaining the financial liquidity of Goodwill throughout the year through monitoring and reviewing Goodwill's cash flow needs on an ongoing basis. As a result, management is aware of the cyclical nature of the cash flow related to Goodwill's various funding sources and is, therefore, able to ensure that there is cash available to meet current liquidity needs. As part of its liquidity plan, excess cash is invested in publicly traded investment vehicles, including mutual funds and exchange traded funds. Goodwill's investments can be readily liquidated and are therefore available to meet current cash flow needs. To help manage unanticipated liquidity needs, Goodwill has a $5,000,000 unsecured revolving line of credit, which was unused and available to draw upon.

NOTE 13 – SIGNIFICANT CUSTOMERS

During the year ended December 31, 2025, approximately 99% of service contracts income was earned through contracts with agencies of the federal government. Revenue from service contracts with federal agencies totaled $14,397,505 for the year ended December 31, 2025.

NOTE 14 – DONATED SUPPORT

During the year ended December 31, 2025, Goodwill recognized support from donated goods with an estimated fair value of $18,253,909, of which $1,470,601 is included in inventory at December 31, 2025 as reported in the accompanying consolidated statement of financial position. These items are reported as contributions – donated goods and retail program expenses in the accompanying consolidated statement of activities. There were no donor-imposed restrictions associated with the donated goods.

NOTE 15 – RETIREMENT PLANS

DEFINED CONTRIBUTION PLAN

Goodwill has a group tax-deferred annuity plan available for its employees. Participation is voluntary, and contributions to the plan are funded by employee salary deductions and employer matching contributions. Employees may elect voluntary deferrals from salary by payroll deduction on a pre-tax basis up to the amount allowed by federal law. Plan contributions totaled $442,467 for the year ended December 31, 2025, and are included in employee benefits in the accompanying consolidated statement of functional expenses.

DEFERRED COMPENSATION PLAN

Goodwill has a 457(b) deferred compensation plan (the "Plan") covering highly compensated employees. The Plan is funded by employer matching contributions in accordance with regulations established under Section 457(b) of the IRC. The funds for the Plan are held in segregated accounts for each participant and are invested by the trustees, as directed by the plan participants and as permitted by the 457(b) eligible deferred compensation trust documents. As of December 31, 2025, deferred compensation assets and the related liability totaled $1,889,381 and are included in the accompanying consolidated statement of financial position.

NOTE 16 – INCOME TAXES

GGW and GEC are publicly supported organizations exempt from federal income tax under IRC Section 501(c)(3), except for unrelated business income. For federal income tax purposes GAHM is a disregarded entity. For the year ended December 31, 2025, there was no substantial unrelated business income and, consequently, no provision for income taxes has been made.

BKB is subject to federal and state income taxes. At December 31, 2025, BKB had net operating loss carryforwards of approximately $1,211,000 related to 2018 and later, are available to offset 80% of future taxable income and do not expire. No deferred tax asset has been recorded for these cumulative net operating loss carryforwards, as management believes that the future taxable income required to realize such a deferred tax asset is uncertain at this time.

Goodwill performed an evaluation of uncertainty in income taxes for the year ended December 31, 2025, and determined that there were no matters that would require recognition in the consolidated financial statements or that may have any effect on its tax-exempt status. As of December 31, 2025, the statute of limitations remained open with the U.S. federal jurisdiction and the various states and local jurisdictions in which Goodwill files tax returns, however there are currently no examinations pending or in progress. It is Goodwill's policy to recognize interest and/or penalties related to uncertainty in income taxes, if any, in income tax or interest expense. As of December 31, 2025, Goodwill had no accrual for interest and/or penalties.

NOTE 17 – PRIOR YEAR SUMMARIZED FINANCIAL INFORMATION

The accompanying consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with Goodwill's financial statements for the year ended December 31, 2024, from which the summarized information was derived.

NOTE 18 – SUBSEQUENT EVENTS

In preparing these consolidated financial statements, Goodwill has evaluated events and transactions, for potential recognition or disclosure, through May 29, 2026 the date the consolidated financial statements were available to be issued. Except as disclosed below, there were no other subsequent events that require recognition or disclosure in these consolidated financial statements.

In conjunction with the close on the financing for the redevelopment of 10 Glebe Road, on April 29, 2026, GGH entered into two agreements to lease the underlying land, which has been subject to a condominium regime, to the two limited liability companies developing the affordable housing condominium units. Under the terms of the leases, the land is being leased for a term of 80 years (with the option to extend the term to 99 years) for a total capitalized rental payment of $5,900,000, which was received at closing, and this lease consideration will be held in an escrow account to reimburse predevelopment costs and to fund building improvements to GGW's retail store condominium unit.

SUPPLEMENTARY INFORMATION

GOODWILL OF GREATER WASHINGTON
AND SUBSIDIARIES

CONSOLIDATING SCHEDULE OF FINANCIAL POSITION

December 31, 2025

	Goodwill of Greater Washington	Best Kept Buildings	The Goodwill Excel Center, Public Charter School	Elimination	Total
Assets					
Cash and cash equivalents	$ 1,836,008	$ 61,555	$ 14,528,055	$ --	$ 16,425,618
Restricted cash	2,000,000	--	--	--	2,000,000
Receivables	5,645,528	122,333	--	(465,202)	5,302,659
Inventory	1,470,601	--	--	--	1,470,601
Prepaid expenses and other	1,465,989	2,445	283,066	--	1,751,500
Investments	10,397,227	--	--	--	10,397,227
Investments – deferred compensation plan	1,889,381	--	--	--	1,889,381
Property and equipment, net	23,878,785	--	2,867,302	--	26,746,087
Right of use assets – operating	62,521,094	--	5,100,853	--	67,621,947
Right of use assets – finance	651,807	--	--	--	651,807
Deposits	741,044	--	63,258	--	804,302
Total Assets	$ 112,497,464	$ 186,333	$ 22,842,534	$ (465,202)	$ 135,061,129
Liabilities and Net Assets					
Liabilities					
Accounts payable and accrued expenses	$ 2,477,903	$ --	$ 532,080	$ (465,202)	$ 2,544,781
Accrued payroll and related liabilities	2,320,854	488,494	367,935	--	3,177,283
Contract liabilities and deposits	576,408	--	2,240,918	--	2,817,326
Refundable advance	500,000	--	--	--	500,000
Note payable	10,924,427	--	--	--	10,924,427
Lease liability – operating	68,464,659	--	8,608,112	--	77,072,771
Lease liability – finance	666,203	--	--	--	666,203
Deferred compensation obligations	1,889,381	--	--	--	1,889,381
Total Liabilities	87,819,835	488,494	11,749,045	(465,202)	99,592,172
Net Assets					
Without donor restrictions	24,149,771	(302,161)	11,093,489	--	34,941,099
With donor restrictions	527,858	--	--	--	527,858
Total Net Assets	24,677,629	(302,161)	11,093,489	--	35,468,957
Total Liabilities and Net Assets	$ 112,497,464	$ 186,333	$ 22,842,534	$ (465,202)	$ 135,061,129

See independent auditors' report on supplementary information.

GOODWILL OF GREATER WASHINGTON
AND SUBSIDIARIES

CONSOLIDATING SCHEDULE OF ACTIVITIES

For the Year Ended December 31, 2025

	Goodwill of Greater Washington	Best Kept Buildings	The Goodwill Excel Center, Public Charter School	Elimination	Total
Operating Revenue and Support					
Revenue					
Donated goods sales	$ 67,858,028	$ --	$ --	$ --	$ 67,858,028
Service contracts	14,425,713	--	--	--	14,425,713
Per pupil funding	--	--	12,981,925	--	12,981,925
Contract service income	3,036,517	14,142,140	--	(17,178,657)	--
Rental income	252,619	--	--	--	252,619
Other income	45,403	--	3,575	--	48,978
Total Revenue	85,618,280	14,142,140	12,985,500	(17,178,657)	95,567,263
Support					
Contributions – donated goods	18,253,909	--	--	--	18,253,909
Contributions and grants – other	1,998,328	--	283,728	--	2,282,056
Legacies and bequests	5,000	--	--	--	5,000
Total Operating Revenue and Support	105,875,517	14,142,140	13,269,228	(17,178,657)	116,108,228
Operating Expenses					
Program Services					
Retail program	81,820,757	12,402,638	--	(12,402,638)	81,820,757
Service contracts	12,234,530	--	--	--	12,234,530
Education program	971,910	--	10,753,836	--	11,725,746
Workforce development	2,011,935	--	--	--	2,011,935
Total Program Services	97,039,132	12,402,638	10,753,836	(12,402,638)	107,792,968
Supporting Services					
Management and general	6,330,841	1,739,502	1,513,338	(4,776,019)	4,807,662
Fundraising	1,162,887	--	--	--	1,162,887
Total Supporting Services	7,493,728	1,739,502	1,513,338	(4,776,019)	5,970,549
Total Operating Expenses	104,532,860	14,142,140	12,267,174	(17,178,657)	113,763,517
Change in Net Assets From Operations	1,342,657	--	1,002,054	--	2,344,711
Nonoperating Activities					
Investment income, net	1,376,756	--	--	--	1,376,756
Change in Net Assets	2,719,413	--	1,002,054	--	3,721,467
Net Assets, Beginning of Year	21,958,216	(302,161)	10,091,435	--	31,747,490
Net Assets, End of Year	$ 24,677,629	$ (302,161)	$ 11,093,489	$ --	$ 35,468,957

See independent auditors' report on supplementary information.